# WDMH FOUNDATION

**Community Hosted Events Handbook** (fundraising for Dundas Manor)





Expanding the circle of compassionate care LET'S BUILD THE NEW DUNDAS MANOR.

# Table of Contents

Community Hosted Events	2
Create Your Plan	3
Create a Budget	4
How We Can Help You	5
Tell Us About Your Plan	6
How to Promote Your Event	7
The Power of Social Media	8
Keep Your Costs Low	9
During and After Your Event	10

# Community Hosted Events

## A Community Hosted Event: What is it?

## Why:

One of the most fun and rewarding ways to fundraise is by hosting a community event! Have you, your family, organization or business been touched by the care a loved one received at Dundas Manor? Maybe you're simply passionate about our community, and want to see a new home built, where the residents and staff will have more space to move, privacy and comfort? Everyone has their own story that makes fundraising for a new Long-Term Care Home special to them.

### Who:

A community hosted event is any form of event held by a community member or group of community members of any age, in support of the WDMH Foundation. Anyone can organize an event, whether in the local Stormont, Dundas and Glengarry area or beyond.

#### What:

Events can be anything that is a good fit for the organizers and participants, from bake sales to running a marathon. The possibilities are endless - limited only by your imagination!

### When:

These events can take place any time throughout the year - from one time to multiple times. The choice is up to you. Seasonal events such as holiday parties can be extremely successful. To ensure the overall success of your event, it is highly recommended that you start your planning as early as possible and spread the word!

As the organizer you get to choose the most appropriate venue that would best fit the needs of your event.

### How:

With time, teamwork, fun, and help from our Foundation staff members, you can make a difference for the residents, families and staff of Dundas Manor!

## Choose your Event

- Anything-a-thon
- Bake sale
- BBO
- Car wash
- Car rally
- Celebratory events
   Games night (dance, spin, walk) (birthday, wedding) • Golf tournament
  - Craft sale
  - Gala
  - Fashion show
  - Haircut for charity

- Office dress down
   Used book sale day
- Sporting event
- Silent auction

# Create Your Plan

- Identify Your Audience: What are you fundraising for?
  Who is most likely to support what you've chosen?
  What type of event will you be hosting?
- Pick Your Event Type: This sky is the limit when it comes to events so get creative. Get a local restaurant to donate space for your event, cut your hair for charity, host a community car wash, or simply ask your friends and family to make a donation in lieu of gifts for any major milestones in your life. What type of event will you host?
- Supported Fund: Proceeds from your event will support the Dundas Manor Redevelopment Fund., helping to build a new Dundas Manor.
- Set Your Goals: Set your goal by picking an amount you'd like to raise. Choose a date when you hope to achieve this by.
- Set A Date: When setting a date, ensure that your event does not conflict with any other major events in your local community or holidays. Or you can even visualize how you can use certain holidays to your advantage.
- Pick Your Venue: Research venues and ensure that one is available on your selected date. Give yourself enough time to collect any required necessities for your event such as insurance, licenses (raffle, liquor etc.). Date and Venue may depend on each other.
  - Create a Budget: Determine how you will raise money and what your costs will be. We have a sample on page 5 to get you started.
- Start Advertising and Update your Social Media: Determine how you will promote the event. Ensure you continue to update your family and friends via all your social media networks about you progress along the way.

  Creating awareness will help to keep your prospective donors engaged.

If you are planning on having a raffle or any kind of gaming activity at your event you require a license from the Alcohol and Gaming Commission of Ontario, please contact Cindy Ault Peters, Campaign Assistant, at 343–572–6345 for guidance.

# Create a Budget

Create a budget for your event. Here is a quick sample for you to work with:

Project Income \$ Amount	Project Expenses \$ Amount	
Sponsorship	Location/Facility Rental	
Ticket Sales	Food/Beverage	
Raffle	Printing (posters, tickets, signage)	
Auction	Advertising	
Food Sales	Entertainment	
Beverage Sales	Decor	
Cash Donations	Audio Visual	
TOTAL REVENUE	TOTAL EXPENSES	

Download our fillable sample budget.





# How We Can Help You

## The WDMH Foundation will:

- Provide a representative or guest speaker from the Foundation or Dundas Manor, with sufficient notice.
- Process documentation, as required, for Community Event requirements involving licences and fees for raffles, etc. to ensure compliance with government regulations at all levels. Please allow six weeks prior to the date of your event for processing.
- Promote your Community Event through all avenues available, as requested by the event organizers.
- Ensure appropriate recognition of Community Event organizers.
- Issue either one of the following: a media advisory (prior to the event); or a media release (following the event), as requested by the event organizers.
- Issue charitable tax receipts for individuals, and business receipts to companies, when previously agreed upon by the Community Event organizers and the Foundation.
- Issue an official income tax receipt only if the gift qualifies and meets proper requirements set up by the WDMH Foundation.
- Provide a total of 100 printed copies for posters or tickets.
- Provide the WDMH Foundation logo, Dundas Manor logo, and Expanding the Circle
  of Compassionate Care logo to be added to all promotional materials, tickets, etc.
  being created for the event, to remain consistent with the Foundation's branding
  standards and visual presence.

## The WDMH Foundation cannot:

- Incur any legal or financial responsibilities associated with this community event.
- Issue official income tax receipts for gift-in-kind donations (product or service).
   The community event organizers may issue a receipt to any business for the value of the gift-in-kind donation from a standard receipt book.
- Issue any receipts as the result of a community event auction, to either the donor or the buyer of the auction item.
- Issue official income tax receipts if a person's full name and full address is not provided or is not legible.
- Provide any resources beyond what is covered.

Should additional information/clarification be required regarding receipts, please contact the Managing Director at 613-774-2422 x 6169.



## Tell Us About Your Plan

Now that you have an idea for an event that you would like to host, fill out the Basic or Product Sales Agreement. Download one by clicking on these links:

- Community Hosted Event: Basic Agreement
- Community Hosted Event: Product Sales Agreement

Please fill out this consent and release form for any photos taken during or after your event so we may create a Facebook post/media release on your behalf.

• WDMH Foundation Consent Form

If you have any questions you would like to ask before you submit your application, please call Cindy at 343-572-6345...

To submit your agreement, please email to Cindy at cpeters@wdmh.on.ca. Don't forget to attach the agreement and consent form. You can also mail it to the WDMH Foundation c/o Cindy Ault Peters at:

566 Louise Street Winchester, Ontario KOC 2KO

Cindy will contact you to further discuss your idea. We look forward to hearing from you.

# How to Promote Your Event

## Word of Mouth:

The best way to promote your event is through word of mouth. Tell your friends and family, tell everyone you know. The word will spread like wildfire.

## Create an online personal fundraising page:

Whatever the occasion may be, the WDMH Foundation recommends that you use Canada Helps to set up your fundraising page. Through this simple and easy to set up process, the page will allow you to post photos, updates, backstories and information to raise money. Setting up a funding page will also make it easily sharable to Facebook or social media where all your friends and family can see, like and share. This will help you to reach a larger audience. Your page will automatically accept donations on your behalf. Tracking your results is easy and there is only for a small fee! It can be used for accepting donations, selling tickets to your event and all your fund collecting needs.

Check out the CanadaHelps Step by Step Set Up Page.

## Get your local media involved:

If your event is open to the public and you would like to inform the local media about your fundraising initiative, send us a detailed message about your event and we will take care of the rest. A media release will be created and sent out to our list of media contacts. Be sure to include information about why you are fundraising and who or what inspired you.

# The Power of Social Media

Social media is a powerful tool for promoting your event and creating awareness and excitement.

Here are some great ideas courtesy of <u>Hootsuite</u> and our WDMH Foundation team:

- Create an Events page on Facebook
- Post a countdown on Instagram stories
- Post teasers with necessary details on date, time, location, where to buy tickets, etc.
- Create a hashtag
- Give a sneak peek of the event the venue, the giveaways, whatever!
- Host a giveaway for those who share your pages
- Create short videos interview the entertainers or one of the organizers or someone who has bought a ticket
- · Live tweet at the event

If you have questions, contact Cindy!















## Keep Your Costs Low

## Sponsorship:

Cash Sponsorship can be helpful. This is when a sponsor (e.g. a business) offers money to an event organizer in exchange for promotions or other benefits outlined in their sponsorship agreement.

Securing cash sponsorship for your event is a great way to cover event costs while helping to promote local businesses in your community. There are many companies and businesses that are looking to get involved in local community events. Consider creating an event sponsorship package that lists the benefits you are able to provide in exchange for the sponsorship funds. (e.g. promoting on social media, logo on all advertising etc.).

Please note that if an individual/organization receives a benefit such as a promotion in return for their gift, the gift, is not eligible for a charitable tax receipt. However, businesses can claim most contributions as business expenses which could have a greater tax advantage than claiming a charitable donation. If a sponsor wishes to receive an acknowledgment of their sponsorship, we would be happy to issue one upon request.

Be sure to keep your sponsors in the loop with status updates and always remember to thank them!

Download our sample sponsorship package.

## Do Not Solicit:

The WDMH Foundation will provide you with a list of sponsors that you should not solicit. This is to ensure we do not over ask our current sponsors.



## During and After Your Event



## **During the Event**

- Have fun! You are making a difference for the lives of those in your local community, and ensuring the residents of Dundas Manor have a brand new, larger, safer, comfortable home, close to their families and friends.
- Take pictures (the WDMH Foundation would love to have copies).
- Display the WDMH Foundation / Dundas Manor / Expanding the Circle of Compassionate Care logo(s) on your promotional materials at the event.
- Be prepared to speak at your event. Be sure to thank all your sponsors and donors.
- Invite a member of the WDMH Foundation to attend to say a few words and be part of a cheque presentation.
- Keep track of donors' names, addresses and contact details on a pledge form so
  participants who make charitable gifts can receive an official tax receipt from the
  WDMH Foundation.

## **Post Event**

• Please submit your event proceeds to the WDMH Foundation representative within one month of your event. Send a personal cheque or money order and a detailed note about your event (including that it is for the Dundas Manor Redevelopment) to:

WDMH FOUNDATION
566 Louise Street
Winchester, ON KOC 2KO

- You can also call the WDMH Foundation and donate the event proceeds via credit card. Donors who are eligible for a tax receipt will be issued their official tax receipts by the WDMH Foundation after a proper list of event funds raised and a list of donors' full names and contact/address details are received.
- Thank your event participants, sponsors and donors by sending them a personalized email or handwritten card.
- Schedule a cheque presentation with us and we will take a picture of you along with the amount raised. We will do a thank you post on our Facebook page and send out a media release.

## THE WDMH FOUNDATION

## **Commitment Statement**

Together with current and future donors who - like us - value excellence in local health care, we work to inspire and support their investments of time and financial gifts.

We work hard to ensure that our donors trust us, feel our gratitude, are well-informed, and enjoy positive giving experiences. In all things, our donors are #1.

We value accountability, transparency, integrity - and celebrating our donors' achievements and successes along the way.

